

Target Market Determination

Macquarie Express Guarantee (MEG)

Issued by Macquarie Bank Limited

ABN 46 008 583 542 AFSL and Australian Credit Licence 237502

Effective date: 11 December 2023

This Target Market Determination (TMD) describes the class of customer for which this product has been designed, having regard to the likely objectives, financial situation and needs of customers in the target market. This document is not a complete summary of the products' terms and conditions or other disclosure documents. Further information about this product can be found on the Macquarie website.

Target Market

This product (including the key attributes set out below) is likely to be consistent with the likely needs, objectives and financial situation of customers in the target market. This conclusion is based on an assessment of the key terms, features and attributes of the products and a determination that they are consistent with the objectives, financial situation and needs of the identified class of customers (as set out below).

This product is designed for customers who:

- Want to provide surety to a beneficiary that future obligations will be met, without needing to provide an immediate cash payment to the beneficiary;
- Can provide cash as security, to Macquarie;
- Are prepared to accept the risk that the cash security will be called on by Macquarie if the beneficiary exercises their rights under the guarantee;
- Have an existing Macquarie Business Banking Account and are prepared to open a new standalone Macquarie Business Banking Investment Account to hold the cash that has been provided as security; and
- Can fund the MEG inclusive of fees via direct debit.

A MEG must be linked to the standalone Macquarie Business Banking Investment Account in the same name. Macquarie Business Banking Accounts have a separate TMD which is available at www.macquarie.com.au/ddo, if eligible for funds to be returned at the expiry or cancellation of the MEG, the funds will be returned via electronic transfer.

This product is not designed for customers who:

- Want to provide assets other than cash as security;
- Want access to the secured funds before expiry of the MEG;
- Want to fund a MEG via direct deposit of physical currency or cheque; or
- If eligible to have funds returned at the expiry of the MEG, want to receive the funds via payment of physical currency or cheque.

Distribution Conditions

Macquarie's view is that the conditions specified below are appropriate and that most of the customers who acquire the products will likely be in the target market if distributed in accordance with them. These conditions are:

- The product can only be distributed by appropriately authorised Macquarie staff that have satisfied Macquarie's training requirements; and
- The product can only be distributed to existing Macquarie Business Banking account holders.

These conditions help:

- Ensure that applications are only received through channels that are subject to appropriate conditions, controls and monitoring;
- Ensure Macquarie only distributes these products in accordance with a consistent application and assessment process; and
- Ensure advertising materials are prepared in accordance with appropriate Macquarie processes and controls to ensure that those materials are consistent with this TMD.

Distributor Reporting Requirements

If applicable, third party distributors of this product must provide Macquarie with the information in the tables below, in writing:

Complaints

Reporting obligation	As soon as practicable but, in any case, within 10 business days after the end of each reporting period.
Reporting period	Every quarter, ending on: <ul style="list-style-type: none">• 31 March;• 30 June;• 30 September; and• 31 December.
Required detail	The full details of any complaints received.
Reporting method	Via www.macquarie.com.au/ddo

Significant Dealings

Reporting obligation	As soon as practicable but, in any case, within 10 business days of becoming aware of the significant dealing.
Required detail	<ul style="list-style-type: none">• The date on which or the date range over which the dealing occurred;• A description of the dealing;• An explanation of why the dealing is considered significant;• An explanation of why the dealing is considered to be inconsistent with the TMD;• How the dealing was identified (e.g., through monitoring, complaints etc); and• Detail of what steps have been or will be taken in relation to the significant dealing.
Reporting method	Via www.macquarie.com.au/ddo

Additional Information

Reporting obligation	As soon as practicable but, in any case, within 10 business days of receiving a request from Macquarie.
Required detail	Any additional complaint related information (such as further information relating to the nature of complaints) that Macquarie requests from time to time.
Reporting method	As specified in any request from Macquarie.

Operation of this TMD

We consider that the product (including its key attributes) is likely to be appropriate for the target market because:

- We have conducted an assessment and concluded that:
 - The product (and each of its key attributes as set out above) is likely to be consistent with the likely needs, objectives and financial situation of customers in the target market as disclosed in the document; and
 - The distribution conditions have been designed with the purpose of appropriately directing the distribution of the product to the target market, such that most of the customers who acquire the product are likely to be in the target market; and
- Our application and assessment processes (including the collection of information from customers as part of the application process) help ensure that most customers who acquire the product are in the target market.

Review of this Target Market Determination

This TMD will be reviewed as follows:

Initial review	Within 18 months of the effective date.
Periodic review	Within 18 months from the completion of the last TMD review.
Review triggers	<p>This TMD will be reviewed should any of the following events occur:</p> <ul style="list-style-type: none">• A material, unexpected increase in complaints received about the product;• A material incident (affecting a customer) or significant number of incidents in relation to the product's design or distribution that identify breaches of Design and Distribution obligations; <p>Note: The above review triggers are monitored through the collection of data relating to the performance of the products.</p> <ul style="list-style-type: none">• Implementation of a material change to the product including a material change to the fees or terms and conditions of the product,• Commencement of a change in law or other regulatory requirement materially affecting the product, except where a review of this TMD has already been completed in anticipation of that change;• The use of a regulatory order or direction (including the use by ASIC of its Product Intervention Powers) that expressly states or directly implies that this TMD is no longer appropriate; or• Macquarie reporting a significant dealing in the product to ASIC. <p>The TMD need not be reviewed if any of the above matters occur and they have been specifically considered as part of a prior review.</p>